

MAIL TO:
Office of the Attorney General
Registry of Charitable Trusts
P.O. Box 903447
Sacramento, CA 94203-4470

STREET ADDRESS:
1300 I Street
Sacramento, CA 95814
Telephone: (916) 323-5079

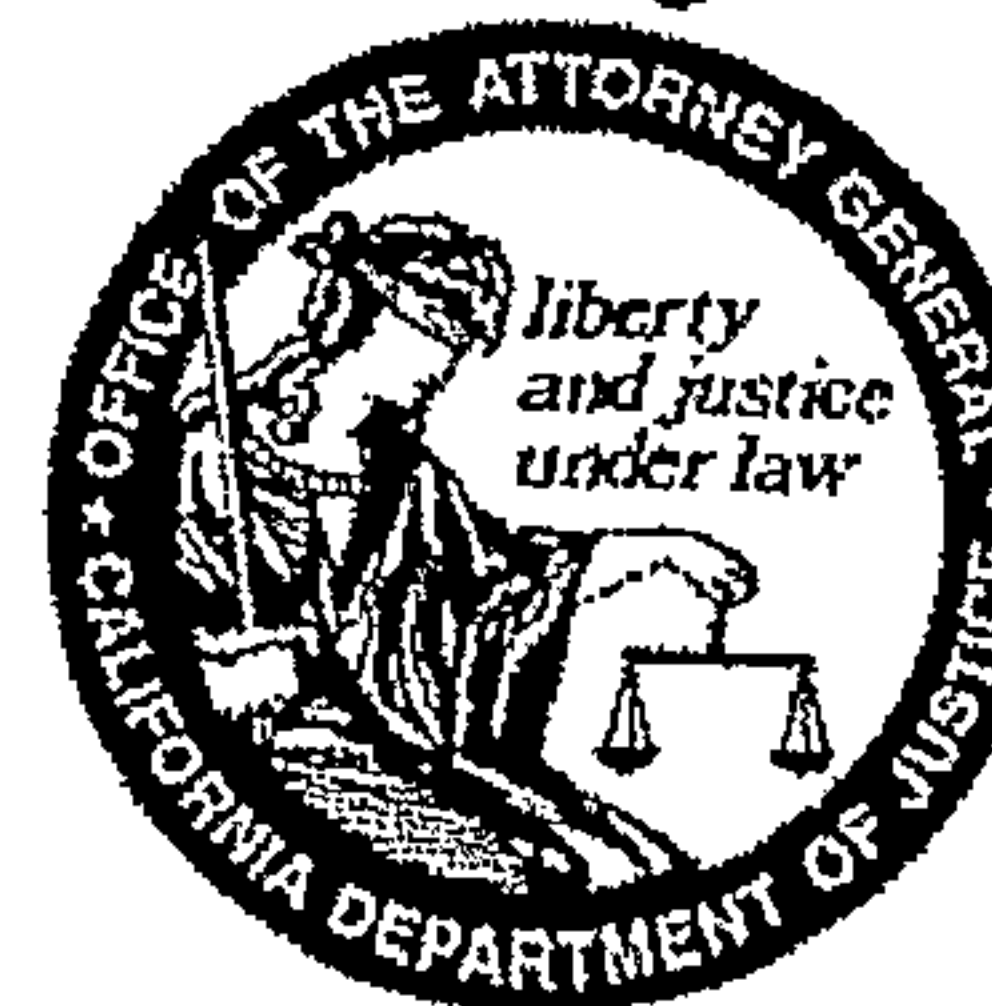
WEB SITE ADDRESS:
<http://ag.ca.gov/charities/>

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

ANNUAL FINANCIAL REPORT FOR 2003 (California Government Code Section 12599)

Failure to file annual financial report by January 30th annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



Name and Address of Commercial Fundraiser:

1114

ALARUS AGENCY, THE
2107 3RD AVENUE
SAN DIEGO, CA 92101

Name and Address of Charitable Organization:

CT No. 5828 F.E.I.N. No. 95-227-6948
San Diego Area Chapter
Arthritis Foundation

Name of charity

9089 Clairemont Mesa #104

Address of charity

San Diego, CA 92123

City, State, and ZIP code of charity

Figures from (check one): National Campaign ☐ California Campaign ☒

2003 Gala held (on) (from) May 17, 2003, to _____, 20____
(Type of activity) (Date or dates must be shown)

Is the contract between the commercial fundraiser and charity based upon a fee or percentage of revenue? Fee ☒ Percentage ☐ Other ☐
If other, provide brief explanation _____

1. REVENUE

A. Cash contributions

178,400.- A.

B. Entertainment sales or admission charges

_____ B.

C. Sales from products

_____ C.

D. Advertisement sales

_____ D.

E. Membership fees

_____ E.

F. Other sources: (Specify)

a. Auction

21,805.- Fa.

b. Opportunity Drawing

1,325.- Fb.

c. _____

_____ Fc.

d. _____

_____ Fd.

G. TOTAL REVENUE

\$ 201,530.- G

2. EXPENSES

A. Fees or commissions

_____ A.

B. Salaries

_____ B.

C. Payroll taxes

_____ C.

D. Employee benefits

_____ D.

E. Cost of merchandise for resale

_____ E.

F. Cost of entertainment

12,600 F.

G. Postage

2,241 G.

H. Advertising

_____ H.

I. Telephone

_____ I.

J. Rental of equipment

5,301.- J.

K. Facilities charge

_____ K.

L. Permits

_____ L.

M. Other expenses: (Specify)

a. Dinner + Decoration

26,215.- Ma.

b. Printing

15,263.- Mb.

c. Supplies + Misc

2,781.- Mc.

d. photographers

1,665.- Md.

N. TOTAL EXPENSES

\$ 66,066 N.

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ANNUAL FINANCIAL REPORT FOR 20 03

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3. Amount to charity (subtract line 2N from line 1G) 135,464 - 3.
4. Less additional fundraising expenses paid by charity including fee paid to commercial fundraiser (to be completed by charity) 60,000 - 4.
5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s) _____ 5.
6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3) \$75,464 - 6.
7. (a) Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the commercial fundraiser has contracted to solicit?
☐ Yes ☒ No If "yes" complete the following:

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization

(b) For each affiliation identified in 7(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

Anna A. Allee President/CEO 1-27-04
Signature of authorized officer (commercial fundraiser) Printed name Title Date

This report must be signed by two officers or directors of the charitable organization for verification.

David Schultz CFO 1/23/04
Signature of authorized officer/director (charity) Printed name Title Date

Wendee A. Theilemann CEO 1/23/04
Signature of authorized officer/director (charity) Printed name Title Date